



MUNICIPAL PROPERTY ASSESSMENT CORPORATION

MAY 2018

Dear Sir/Madam:

Re: Property Location/Municipality:
Roll Number:
Access Key:
Web Access Code:

On behalf of the Municipal Property Assessment Corporation (MPAC), I am writing to request specific information about the above-noted property.

MPAC's role is to assess and classify all properties in Ontario in compliance with the *Assessment Act* and regulations set by the Government of Ontario. While property assessments are updated on a four-year cycle, MPAC collects property information annually to ensure data accuracy, data currency and to review and maintain records on property and market changes to inform the next Assessment Update.

Determining Accurate Assessments

MPAC predominantly uses the income approach to value hotels. The value of an income-producing property such as a hotel is based on the present worth of anticipated future income. This method estimates the stabilized annual revenue that can be generated by the hotel, deducts the annual expenditure reasonably incurred, and then applies a capitalization rate to the net income to arrive at a value for the hotel. Motel valuation employs a simplified version of the income approach, a gross income multiplier (GIM) is used to establish the relationship between gross income and value. The GIM is derived from a detailed analysis for similar properties that have been sold.

To assist in developing accurate and fair market values for your property and other comparable properties, please submit the following information by July 13, 2018:

- A summary of hotel statistics as of MPAC's request date including number of rooms, average daily rate, occupancy, and revenue per available room
- An income and expense report, and a reserve and capital costs summary on your property for your most recent fiscal year
- If applicable, a summary of current commercial rents as of MPAC's request date including but not limited to: tenant/trading name, unit types, leasable area for each tenant, current base rents, lease terms, lease commencement dates, free rent periods, tenant improvement allowances, and step-up rent options
- If applicable, a summary of all vacant commercial areas and their corresponding market rents for your most recent fiscal year

Please ensure that your information is submitted accurately and on time. MPAC will not grant extensions or formally respond to requests for extensions.

MPAC's Authority to Collect

The rental, income and expense information requested by MPAC is authorized under section 11 of the *Assessment Act* and used for property assessment purposes. Section 13 of the Act provides penalties for non-compliance and for providing false information. Furthermore, if the information requested is not

provided and you choose to appeal your assessed value to the Assessment Review Board, the Act provides that the burden of proof will shift from MPAC to you.

How to Submit Your Information

MPAC introduced the Property Income and Expense Return online portal to facilitate the collection of information for commercial, industrial, multi-residential and hospitality properties. As a result, MPAC is no longer mailing paper forms with our information request letters. Please submit your information by logging into aboutmyproperty.ca and following these steps:

1. Log in using your AboutMyProperty™ User ID and Password.
2. If this is your first time using AboutMyProperty, you will have to register first using your Roll Number and Access Key found on page one of this letter.
3. At the next screen, select “Continue to Property Income and Expense Return.”
4. Enter your Roll Number and Web Access Code found on page one of this letter.
5. Select “Login.”
6. Complete and submit the Property Income and Expense form and the Rental Data form(s) as required. You also have the option to print a draft copy for review prior to submission.

To assist in submitting this information on aboutmyproperty.ca, a list of terms and definitions as well as a User Guide are available in the portal and on the Products and Services page on mpac.ca.

MPAC’s Obligation to Protect Your Information

MPAC is committed to protecting your information. We are prohibited from the unauthorized disclosure of your information under the provisions of section 53 of the *Assessment Act* and section 10 of the *Municipal Freedom of Information and Protection of Privacy Act*. MPAC will collect and use information that is necessary to deliver legally authorized programs and services. On occasion, MPAC may use your information to obtain feedback, conduct surveys and enhance program delivery.

This letter includes an Access Key and Web Access Code to provide you with secure access to your information maintained on AboutMyProperty. Please store and/or securely dispose of this letter to ensure your information is protected, and contact MPAC if you believe your access has been compromised.

Thank you for your cooperation. If you have questions please contact MPAC at 1 866 296-6722 or by TTY at 1 877 889-6722 or by mail to MPAC, PO Box 9808, Toronto ON M1S 5T9. If you have accessibility needs, let our representatives know how we can best accommodate you.

Yours truly,



Greg Martino, M.I.M.A.
Vice President and Chief Valuation and Standards Officer